

SEAN P. SULLIVAN

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EMPLOYMENT

2017– **University of Iowa College of Law**, Iowa City, IA
Associate Professor of Law

2013–17 **Bureau of Competition, Federal Trade Commission**, Washington, D.C.
Attorney

2008–11 **Department of Economics, University of Virginia**, Charlottesville, VA
Researcher and Program Developer, Experimental Economics Lab
2005–08 Recitation Instructor

2005 **Congressional Budget Office**, Washington, D.C.
Summer Associate

EDUCATION

MAY 2013 **University of Virginia School of Law**, Charlottesville, VA
J.D., *Order of the Coif*

DEC 2011 **University of Virginia**, Charlottesville, VA
Ph.D. Economics
JAN 2007 M.A. Economics

JAN 2007 **George Mason University**, Fairfax, VA
M.S. Statistical Science
JAN 2005 B.S. Economics, *summa cum laude*

PUBLICATIONS

- 2020 The Logic of Market Definition (with D. Glasner), 83 *Antitrust Law Journal* (forthcoming 2020).
- 2020 Anticompetitive Entrenchment, 68 *University of Kansas Law Review* 1133 (2020) (symposium).
- 2020 Lumps in Antitrust Law, *University of Chicago Law Review Online* (2020) (symposium).
- 2019 Antitrust Amorphisms, *Antitrust Chronicle*, November 2019.
- 2019 Insincere Evidence (with M. Gilbert), 105 *Virginia Law Review* 1115 (2019).
- 2019 Challenges for Comparative Fact-Finding, 23 *International Journal of Evidence and Proof* 100 (2019) (symposium).
- 2019 A Likelihood Story: The Theory of Legal Fact-Finding, 90 *University of Colorado Law Review* 1 (2019).
- 2018 Powers, But How Much Power? Game Theory and the Nondelegation Principle, 104 *Virginia Law Review* 1229 (2018).
- 2017 Experimental Economics and the Law (with C. Holt), in 1 *Oxford Handbook of Law and Economics* 78 (Francesco Parisi ed., Oxford University Press 2017).
- 2016 Why Wait to Settle? An Experimental Test of the Asymmetric Information Hypothesis, 59 *Journal of Law & Economics* 497 (2016).
- 2016 What Structural Presumption? Reuniting Evidence and Economics on the Role of Market Concentration in Horizontal Merger Analysis, 42 *Journal of Corporation Law* 403 (2016).
- 2015 Probative Inference from Phenomenal Coincidence: Demystifying the Doctrine of Chances, 14 *Law, Probability & Risk* 27 (2015).
- 2013 Empowering Market Regulation of Agricultural Animal Welfare through Product Labeling, 19 *Animal Law Review* 391 (2013).
- 2012 Water Externalities: Tragedy of the Common Canal (with C. Holt, C. Mallow, and C. Johnson), 78 *Southern Economic Journal* 1142 (2012).

- 2011 An Experimental Study of Settlement Delay in Pretrial Bargaining with Asymmetric Information, *Dissertation: University of Virginia*, UMI PUB. NO. 3501713 (2011).
- 2010 Measurement Error in Criminal Justice Data (with J. Pepper and C. Petrie), in *Handbook of Quantitative Criminology* 353 (A. Piquero and D. Weisburd eds., Springer 2010).

WORKING PAPERS

- 2020 Modular Market Definition
- 2019 Permutation Tests for Experimental Data (with C. Holt)
- 2012 The Practice of Legal Bargaining: Economic Theory

AWARDS, GRANTS & FELLOWSHIPS

- 2013 John M. Olin Prize in Law & Economics
- 2013 Society of the Cincinnati, Augustine J. Todd Scholarship
- 2012 First Place, Bob Barker Animal Law Writing Competition
- 2011 Best Appellate Brief (UVa Law, section-wide)
- 2009 NSF Grant for “Experimental Analysis of Settlement Delay” SES 0922513
- 2009 Dissertation-Year Fellowship, Graduate School of Arts & Sciences
- 2009 Bankard Predoctoral Fellowship in Political Economy (declined)
- 2008–2010 John M. Olin Foundation, Law & Economics Scholarship
- 2007–2008 University of Virginia MasterCard Fellowship
- 2007 Academic Excellence Award for Graduate Statistics
- 2005–2008 Governor’s Fellowship in Economics
- 2006 Wall Street Journal Award in Economics
- 2004–2005 Faculty-Student Research Apprenticeship Grant

CONFERENCE & WORKSHOP PRESENTATIONS

- 2020 Modular Market Definition, *Cambridge - Florida Virtual Antitrust Law Series*, Gainesville, FL, Oct. 2020.
- 2020 Modular Market Definition, *University of Iowa Summer Workshop*, Iowa City, IA, May 2020.

- 2020 Anticompetitive Entrenchment, *University of Iowa Faculty Workshop*, Iowa City, IA, Mar. 2020.
- 2019 Lumps in Antitrust Law, *University of Chicago Law Review Symposium: Slices and Lumps*, Chicago, IL, Nov. 2019.
- 2019 Anticompetitive Entrenchment, *University of Kansas Law Review Symposium: Antitrust Law & Policy in the 21st Century*, Lawrence, KS, Nov. 2019.
- 2019 Anticompetitive Entrenchment, *University of Florida Competition Conference*, Gainesville, FL, Nov. 2019.
- 2019 Permutation Tests for Experimental Data, *University of Virginia Quantitative Collaborative*, Charlottesville, VA, Oct. 2019.
- 2019 The Logic of Market Definition, *American Law and Economics Association*, New York, NY, May 2019.
- 2019 Insincere Evidence, *American Law and Economics Association*, New York, NY, May 2019.
- 2019 Insincere Evidence, *University of Iowa Faculty Workshop*, Iowa City, IA, Apr. 2019.
- 2019 The Logic of Market Definition, *Antitrust Scholars Roundtable*, Irvine, CA, Mar. 2019.
- 2018 A Likelihood Story: The Theory of Legal Fact-Finding, *Yale/Stanford/Harvard Junior Faculty Forum*, Cambridge, MA, Jun. 2018.
- 2018 Insincere Evidence, *ComplianceNet*, Irvine, CA, Jun. 2018.
- 2018 Powers, But How Much Power? Game Theory and the Nondelegation Principle, *American Law and Economics Association*, Boston, MA, May 2018.
- 2017 Permutation Tests for Experimental Data: A User's Guide (with C. Holt), *Economic Science Association*, Richmond, VA, Oct. 2017.
- 2017 Powers without Power: Game Theory and the Nondelegation Doctrine, *University of Iowa College of Law*, Iowa City, IA, Aug. 2017.
- 2017 A Likelihood Story: The Theory of Legal Fact-Finding, *American Law and Economics Association*, New Haven, CT, May 2017.

- 2016 A Likelihood Story: The Theory of Legal Fact-Finding, *Federal Trade Commission, Bureau of Economics*, Washington, DC, Oct. 2016.
- 2013 Probative Inference from Phenomenal Coincidence: Demystifying the Doctrine of Chances, *American Law and Economics Association*, Nashville, TN, May 2013.
- 2012 Does Asymmetric Information Delay Settlement? Evidence from an Experimental Study (poster), *American Law and Economics Association*, Palo Alto, CA, Jun. 2012.
- 2011 Experimental Study of Settlement Delay under Asymmetric Information, *Southern Economic Association*, Washington, D.C., Nov. 2011.
- 2009 Water Externalities: Tragedy of the Common Canal (with C. Holt, C. Mallow, and C. Johnson), *Economic Science Association*, Tuscon, AZ, Nov. 2009.
- 2005 Tantrums, Games and Ideologies: A Probabilistic Interpretation of Behavior on the Supreme Court (poster; with R. Dudley), *Innovations*, Fairfax, VA, 2005.

OTHER WRITING

- 2015– Executive editor for the *Merger Guidelines Enhancement and Annotation Project*, available at mergerguidelines.com (with H. Su)
- 2020 Public Comments on the Department of Justice and the Federal Trade Commission Draft Vertical Merger Guidelines (with H. Su) (Feb. 25, 2020)
- 2016 What does it take to settle a merger case? (with B. Gris), *Competition Matters Blog* (Jul. 22, 2016).

TEACHING EXPERIENCE

University of Iowa College of Law, Iowa City , IA

- F 2020 Antitrust Law
- S 2020 Antitrust Law
- S 2020 Evidence Law
- S 2019 Law and Economics
- S 2019 Antitrust Law
- F 2018 Evidence Law
- S 2018 Antitrust Law
- F 2017 Evidence Law

ACADEMIC & PROFESSIONAL SERVICE

Antitrust Law Journal

2020–21 Associate Editor

American Bar Association, Antitrust Section, Chicago, IL

2019–21 Competition/Consumer Protection Policy and North Am. Comments Task Force

University of Iowa, Iowa City, IA

2019–20 Committee on Competition with Private Enterprise

University of Iowa College of Law, Iowa City, IA

2020–21 Curriculum & Learning Outcomes Committee

2020–21 Intellectual Life Committee

2019–21 Junior Faculty Workshop, Coordinator

2019–20 JD Admissions Committee

2019–20 Dean's Advisory Council on Curricular and Community Enhancement

2018–20 Speakers Committee

2017–18 SJD Admissions Committee

2017–18 Junior Faculty Workshop, Coordinator

Referee for Peer-Reviewed Journals

American Law and Economics Review; Antitrust Law Journal; Canadian Journal of Political Science; Games and Economic Behavior; Journal of Economic Behavior & Organization; Journal of Empirical Legal Studies; Journal of Legal Studies

Referee for Law Reviews

Jurimetrics; Northwestern Law Review

SCHOLARSHIP IDENTIFICATION

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Scopus Author ID: 56564757700