




SEAN P. SULLIVAN

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EMPLOYMENT

2017– **University of Iowa College of Law**, Iowa City, IA
Associate Professor of Law

2013–17 **Bureau of Competition, Federal Trade Commission**, Washington, D.C.
Attorney

2008–11 **Department of Economics, University of Virginia**, Charlottesville, VA
Researcher and Program Developer, Experimental Economics Lab
2005–08 Recitation Instructor

2005 **Congressional Budget Office**, Washington, D.C.
Summer Associate

EDUCATION

MAY 2013 **University of Virginia School of Law**, Charlottesville, VA
J.D., *Order of the Coif*

DEC 2011 **University of Virginia**, Charlottesville, VA
Ph.D. in Economics
JAN 2007 M.A. in Economics

JAN 2007 **George Mason University**, Fairfax, VA
M.S. in Statistical Science
JAN 2005 B.S. in Economics, *summa cum laude*

PUBLICATIONS

- 2019 Challenges for Comparative Fact-Finding, *International Journal of Evidence and Proof* (forthcoming 2019) (symposium).
- 2019 A Likelihood Story: The Theory of Legal Fact-Finding, 90 *University of Colorado Law Review* 1 (2019).
- 2018 Powers, But How Much Power? Game Theory and the Nondelegation Principle, 104 *Virginia Law Review* 1229 (2018).
- 2017 Experimental Economics and the Law (with C. Holt), in 1 *Oxford Handbook of Law and Economics* 78 (Francesco Parisi ed., Oxford University Press 2017).
- 2016 Why Wait to Settle? An Experimental Test of the Asymmetric Information Hypothesis, 59 *Journal of Law & Economics* 497 (2016).
- 2016 What Structural Presumption? Reuniting Evidence and Economics on the Role of Market Concentration in Horizontal Merger Analysis, 42 *Journal of Corporation Law* 403 (2016).
- 2015 Probative Inference from Phenomenal Coincidence: Demystifying the Doctrine of Chances, 14 *Law, Probability & Risk* 27 (2015).
- 2013 Empowering Market Regulation of Agricultural Animal Welfare through Product Labeling, 19 *Animal Law Review* 391 (2013).
- 2012 Water Externalities: Tragedy of the Common Canal (with C. Holt, C. Mallow, and C. Johnson), 78 *Southern Economic Journal* 1142 (2012).
- 2011 An Experimental Study of Settlement Delay in Pretrial Bargaining with Asymmetric Information, *Dissertation: University of Virginia*, UMI PUB. NO. 3501713 (2011).
- 2010 Measurement Error in Criminal Justice Data (with J. Pepper and C. Petrie), in *Handbook of Quantitative Criminology* 353 (A. Piquero and D. Weisburd eds., Springer 2010).

WORKING PAPERS

- 2018 Insincere Evidence (with M. Gilbert)
- 2018 The Logic of Market Definition (with D. Glasner)

2012 The Practice of Legal Bargaining: Economic Theory

AWARDS, GRANTS & FELLOWSHIPS

2013 John M. Olin Prize in Law & Economics
2013 Society of the Cincinnati, Augustine J. Todd Scholarship
2012 First Place, Bob Barker Animal Law Writing Competition
2011 Best Appellate Brief (UVa Law, section-wide)
2009 NSF Grant for “Experimental Analysis of Settlement Delay” SES 0922513
2009 Dissertation-Year Fellowship, Graduate School of Arts & Sciences
2009 Bankard Predoctoral Fellowship in Political Economy (declined)
2008–2010 John M. Olin Foundation, Law & Economics Scholarship
2007–2008 University of Virginia MasterCard Fellowship
2007 Academic Excellence Award for Graduate Statistics
2005–2008 Governor’s Fellowship in Economics
2006 Wall Street Journal Award in Economics
2004–2005 Faculty-Student Research Apprenticeship Grant

CONFERENCE & WORKSHOP PRESENTATIONS

2018 A Likelihood Story: The Theory of Legal Fact-Finding, *Yale/Stanford/Harvard Junior Faculty Forum*, Cambridge, MA, June 2018.

2018 Insincere Evidence, *ComplianceNet*, Irvine, CA, June 2018.

2018 Powers, But How Much Power? Game Theory and the Nondelegation Principle, *American Law and Economics Association*, Boston, MA, May 2018.

2017 Permutation Tests for Experimental Data: A User’s Guide (with C. Holt), *Economic Science Association*, Richmond, VA, October 2017.

2017 Powers without Power: Game Theory and the Nondelegation Doctrine, *University of Iowa College of Law*, Iowa City, IA, August 2017.

2017 A Likelihood Story: The Theory of Legal Fact-Finding, *American Law and Economics Association*, New Haven, CT, May 2017.

2016 A Likelihood Story: The Theory of Legal Fact-Finding, *Federal Trade Commission, Bureau of Economics*, Washington, DC, October 2016.

2013 Probative Inference from Phenomenal Coincidence: Demystifying the Doctrine of Chances, *American Law and Economics Association*, Nashville, TN, May 2013.

- 2012 Does Asymmetric Information Delay Settlement? Evidence from an Experimental Study (poster), *American Law and Economics Association*, Palo Alto, CA, June 2012.
- 2011 Experimental Study of Settlement Delay under Asymmetric Information, *Southern Economic Association*, Washington, D.C., November 2011.
- 2009 Water Externalities: Tragedy of the Common Canal (with C. Holt, C. Mallow, and C. Johnson), *Economic Science Association*, Tuscon, AZ, November 2009.
- 2005 Tantrums, Games and Ideologues: A Probabilistic Interpretation of Behavior on the Supreme Court (poster; with R. Dudley), *Innovations*, Fairfax, VA, 2005.
- 2004 Justice Blackmun: Why the Change? (poster; with R. Dudley), *Innovations and Graduate & Faculty Research Celebration*, Fairfax, VA, 2004.

BLOGS & INFORMAL WRITING

- 2016 What does it take to settle a merger case?, *Competition Matters Blog* (July 22, 2016).

TEACHING EXPERIENCE

University of Iowa College of Law, Iowa City , IA

- F 2018 Evidence Law
- S 2018 Antitrust Law
- F 2017 Evidence Law

Batten School of Public Policy, University of Virginia, Charlottesville, VA

- F 2008 Introduction to Research Methods & Data Analysis, TA

Department of Economics, University of Virginia, Charlottesville, VA

- S 2008 Introductory Econometrics, TA
- F 2007 Environmental Economics, TA
- S 2007 Law & Economics, TA
- F 2006 Intermediate Microeconomics, TA
- S 2006 Introductory Macroeconomics, TA
- F 2005 Introductory Microeconomics, TA

All listed teaching assistance positions included responsibility for the design and sole-teaching of substantive courses.

ACADEMIC & PROFESSIONAL SERVICE

University of Iowa College of Law, Iowa City, IA

- 2018–19 Speakers Committee
- 2017–18 SJD Admissions Committee
- 2017–18 Junior Faculty Workshop, Coordinator

Peer-Review Referee

American Law and Economics Review; Games and Economic Behavior; Journal of Economic Behavior & Organization; Journal of Empirical Legal Studies; Journal of Legal Studies

SCHOLARSHIP IDENTIFICATION

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Scopus Author ID: 56564757700